

Hosted VoIP

Services

Current broadband bandwidth?

Current System:

Current ISP provider:

Contract end date:

Current spend:

Do you have a switchboard?

Y / N

What kind of hardware?

Do they have a receptionist?

Y / N

If yes, do they use a console?

Y / N

Lines

Quantity:

Type (ISDN, lease, etc.):

Number of simultaneous calls - current and future?

Number of handsets / end users:

Would you be interested in:

Auto Attendant Call Recording Voicemail to email

Any specific business requirements?



Unit 3, The Cross House Centre
Cross House Road
Southampton
SO14 5GZ

Solution

Services

Pricing

Hardware

Pricing

Support

Pricing

Progress Notes

Diary Date for Future Contact



Business Profile

Business Name:

Business Address:

Tel. No.

Contact Name:

Contact Mobile:

Contact email:

Contact DDI:

Nature of Business:

Year of Incorporation:

Company Registration No.

VAT No.

Director's Name(s):

Company Website:

No. of Employees:

No. of Employees (who are mobile):

Annual Turnover £

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communications at the touch of a button

General

About the business and how it communicates

Summary of strategic direction:

Main issues currently effecting the business:

How do you currently communicate? (Tick all as appropriate)

	Employees	Customers	Prospects	Suppliers
In Person				
Landline				
Mobile				
Email				
Video Conf.				
Social				

Do you have any employees who work from home or remotely? Y / N

How do you see convergence of communication technologies affecting your business in the short and longer term?

How could you create an edge over your main competitors by harnessing the latest communication technology?

Any specific business requirements?

Mobiles

Services

Existing network: _____

Contract due date: _____ No. of mobiles: _____

Existing tariff: _____

Mobile email service: _____

Monthly line rental £ _____ Out of bundle spend £ _____

Typical monthly bill £ _____

Bill preference: _____

Do you wish to port your existing mobile numbers? Y / N

Usage Profile

Calls to UK landlines: _____

Calls to UK mobiles (same net): _____

Calls to UK mobiles (x net): _____

International calls: _____

Total Minutes

Text messages p/m: _____

Data usage p/m: _____

Hardware

Handsets required/preferred: _____

Mobile Broadband dongles: _____

Other Hardware: _____

Support

Existing Dealer: _____

Service level agreement detail/cost: _____

Do you have hardware insurance? Y / N

Any specific business requirements?

Radios

Hardware

Type of radio: Analogue Digital

Hired or purchased: _____

Number of radios: _____

Band UHF/VHF: _____

Cost of Hire radios: _____

Do you use a repeater: _____

Do you use a desktop radio: _____

Frequency requirement: _____

How many channels: _____

Support

Inventory requirement: _____

On-site requirement: Technical General

Accessories

Earpieces: D-shape In-ear Acoustic

Headsets: Passive Active Noise Cancellation

Cases: Quantity

Batteries: Li-ION NiCH

Chargers: Single 6-way

Any specific business requirements?

Tracking

Usage Profile

Have you ever used tracking before? Y / N

If yes, what system do you currently use? _____

Fixed Portable

Current spend on tracking: _____

Current monthly spend: _____

Contract end date: _____

Do your employees have a duty of care? Y / N

Do they sometimes work alone in dangerous or isolated areas? Y / N

What network do you use?

What is the best coverage? _____

How many trackable assets?

How many personnel do you have?

How many vehicles do you have?

How do you manage your fleets?

Would you be interested in a free trial? Y / N

Any specific business requirements?
